# Accounting THEOLDEST TRICKS IN THE BOOKKEEPING 

Accounting is of course one of the best subjects to study in the Leaving Cert having the highest percentage of ' A ' grades among the business subjects, writes Institute of Education accounting teacher Arthur Russell


## INTRODUCTION

Accounting is of course one of the best subjects to study in the Leaving Cert having the highest percentage of "A" grades among the business subjects and one of the highest among all Leaving Cert subjects. As well as this, it is a great foundation for business management with most chief executive officers of public limited companies having some sort of accounting qualification.

## SUGGESTED TIMING

The exam lasts for three hours, ie 180 minutes. With 10 minutes allocated to reading the paper this leaves 170 minutes to answer four/five questions depending on your choice in Section 1 .

| Question/Marks | Suggested Time Allocation |
| :--- | :--- |
| Question 1-120 marks | 52 minutes approximatley |
| All 60 mark questions | 26 minutes approximatley |
| All 100 mark questions | 42 minutes approximatley |
| All 80 mark questions | 34 minutes approximatley |

## HIGHER LEVEL PAPER STRUCTURE

Total Marks 400
SECTION 1 (120 MARKS)
Answer Question 1 or any two other questions
Question 1-120 marks
Question 2-60 marks
Question 3-60 marks
Question 4-60 marks
SECTION 2 (200 MARKS)
Answer any two questions
Question 5-100 marks
Question 6-100 marks
Question 7-100 marks
SECTION 3 (80 MARKS)
Answer one question
Question 8-80 marks
Question 9-80 marks
Students must answer four or five questions depending on their choice in Section 1.

Financial accounting is examined in Sections 1 and 2.
Cost and management accounting is examined in Section 3.


|  | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Final Accounts | $\begin{gathered} 120 \\ \text { C } \end{gathered}$ | $\begin{gathered} 120 \\ \mathbf{M} \end{gathered}$ | $\begin{aligned} & 120 \\ & \text { ST } \end{aligned}$ | $\begin{gathered} 120 \\ \mathbf{M} \end{gathered}$ | $\begin{aligned} & 120 \\ & \text { ST } \end{aligned}$ | $\begin{gathered} 120 \\ \mathbf{C} \end{gathered}$ | $\begin{aligned} & 120 \\ & \text { ST } \end{aligned}$ | $\begin{gathered} 120 \\ \mathbf{M} \end{gathered}$ | $\begin{gathered} 120 \\ \mathbf{C} \end{gathered}$ | $\begin{aligned} & 120 \\ & \text { ST } \end{aligned}$ | $\begin{gathered} 120 \\ \mathbf{C} \end{gathered}$ | $\begin{gathered} 120 \\ \mathbf{M} \end{gathered}$ |
| Ration Analysis | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Correction of Errors | 60 |  | 100 |  | 100 |  | 100 |  | 100 |  | 60 |  |
| Tabular Statements |  | 100 |  | 60 |  | 60 | 100 |  | 60 |  | 60 | 60 |
| Published Accounts |  | 60 |  | 100 | 60 |  | 60 | 100 |  | 60 | 100 |  |
| Cash Flow Statements | 100 |  | 60 |  | 100 |  | 60 |  |  |  |  |  |
| Club Accounts |  | 100 |  |  | 60 |  |  |  | 60 |  |  | 60 |
| Service Firms Accounts | 100 |  | 100 |  |  | 100 |  |  | 100 |  | 100 |  |
| Farm Accounts | 60 |  |  | 60 |  |  | 60 |  |  | 100 |  | 100 |
| Depreciation |  |  | 60 |  |  |  |  |  |  |  | 60 |  |
| Revaluation | 60 |  |  | 60 |  | 60 |  |  | 60 | 60 |  | 60 |
| Incomplete Records |  | 60 |  | 100 |  | 100 |  |  |  | 100 |  | 100 |
| Control Accounts |  | $\begin{gathered} 60 \\ \mathrm{D} \end{gathered}$ | $\begin{gathered} 60 \\ \mathrm{C} \\ \hline \end{gathered}$ |  | $\begin{aligned} & 60 \\ & \text { C } \\ & \hline \end{aligned}$ | $\begin{gathered} 60 \\ \mathrm{D} \end{gathered}$ |  |  |  | $\begin{gathered} 60 \\ \mathrm{D} \\ \hline \end{gathered}$ |  |  |
| Product Costing | 50 |  | 80 | 80 |  | 80 |  | 80 |  | 80 | 80 |  |
| Cash Budget | 80 |  | 80 | 80 |  | 80 |  |  | 80 |  | 80 |  |
| Production Budget |  | 80 |  |  | 80 |  |  | 80 |  |  |  | 80 |
| Flexible Budget | 30 |  |  |  | 24 |  | 80 |  |  | 80 |  |  |
| Marginal Costing |  | 80 |  |  | 56 |  | 80 |  | 80 |  |  | 80 |



## TOPIC FREQUENCY TABLE

## Financial Accounting

## Management Accounting

## IN FINAL ACCOUNTS

C: Company
M: Manufacturing
ST: SoleTrader
IN CONTROL ACCOUNTS
D: Debtors
C: Creditors


## MAY WE HAVE A WORD?

## GENERAL ADVICE

1. Timing is crucial in every accounting exam. Students must stick rigidly to the timing advice given above. Many students find themselves sitting in the examination hall with 15 minutes left, and one full question left to complete. Panic then sets in and the student plete. Panic thers do herself justice scoring very poorly in her final question.
2. Accounting cannot be learnt. Continual practice of previous examination papers is vital. Of course there is a little theory that has to be studied carefully. Any student wishing to score an Al must have a thorough knowledge of the theory of accounting.
3. Set aside plenty of rough work pages for calculations. Keep these workings close to the relevant question so that the examiner can apportion marks for any work completed in a satisfactory manner. Students run the risk of scoring zero marks for a particular figure if they omit their workings. Remember that workings can be laid out in note form or account form.
4. Do not attempt Question 1 unless you have a thorough working knowledge of all of the adjustments to the trial balance. These adjustments include: damaged stock; patents written off; bank reconciliation statements; disposal of fixed assets and depreciation; revaluation of fixed assets; debenture interest due; investment income due; bad debts provision; goods in transit; suspense; VAT; capital expenditure; sale or return; dividends etc. Later on in this article you can test yourself and find out if you have a good working knowledge of some of these adjustments.
5. Remember that most financial accounting topics can appear in either Section 1 (a short 60 mark question) or in Section 2 (a longer 100 mark question).
Topics, such as tabular statements, correction of errors, published accounts, cash flow statements, club accounts, service firms, would be regarded as normal Section 2 questions but have often been shortened and asked as Section 1 questions. There is even the possibility that a farm account, which is normally a Section 1 question, could be extended and examined in Section 2.
In 2011 incomplete records, which has been examined as a 100 mark question since the new Leaving Cert course was introduced in 1997, was examined as a 60 mark question. There is even the possibility that ratio analysis which has always been examined as a 100 marker could be shortened and examined as a 60 mark question. My advice is expect the unexpected.
6. Do not attempt to answer the correction of errors topic unless you have a solid understanding of the basic double-entry system, ie
debits and credits. The following might be a useful guide to the double-entry system -
Expenses and gains are recorded in the trading and profit and loss account.

Expenses are normally on the debit side of their own accounts; typical expenses include purchases, wages, light and heat, discount allowed, repairs, rent payable, bad debts, interest payable etc.
Gains/income are normally on the credit side of their own accounts; typical gain accounts include sales, rent receivable, discount received, bad debts recovered, interest receivable, commission receivable and so on.

Assets and liabilities are recorded in the balance sheet.
Assets are normally on the debit side of their own accounts; typical assets include land, premises, vans, equipment, investments, goodwill, patents, debtors, bank, cash, drawings (in the sense that drawings is what the owner owes the business).

Liabilities are normally on the credit side of their own accounts; typical liabilities include creditors, bank overdraft, loans, and capital.
7. As the day of reckoning begins to draw closer and closer, one guaranteed way of alleviating that sinking feeling in your stomach, is to practise at least one accounting question every day. Have these answers corrected by your teacher and then fine-tune yourself by examining very closely where you have made your errors. Continue with this policy right up until the end of May and this will result in a huge improvement in your grade.
8. Do not make the mortal error of assuming that just because a topic appeared on last year's examination paper, that it cannot be asked on this year's paper, or that just because it normally is examined in Section 2 it cannot be examined in Section 1. There have been numerous occasions when a topic has appeared on the paper two years on the trot. Don't fall into this trap and be caught with egg on your face.

So remember that there are no shortcuts on the road to success, cover the entire course. It will be worth it, and remember that the only place that success comes before work is in the dictionary. Success is said to comprise two per cent inspiration and 98 per cent perspiration. So get on with it and don't look back in five or six months time and say "if only I had done a little more revision each night". Don't do it for anyone else, do it for yourself and do it now.
9. In a matter of a couple of months all this hard slog will be over, and you will find a huge burden lifted from your shoulders. So put your social life on hold, or at the very least limit it, and get stuck in. Remember: no regrets next August.

# RATIO TO THE BOTTOM LINE 

The following are a number of typical questions. Remember: these are not meant to be tips for Leaving Cert 2013. A typical sec tion 2 question is a ratio analysis question which scores 100 marks. This is 25 per cent of the overall marks. Therefore you can allow yourself approximately $42-45$ minutes to complete this ques tion.

## RATIO ANALYSIS

The following figures for the year ending 31/12/2012 have been taken from the accounts of A Matthews A Sheridan Ltd. a company engaged in the sale of marathon and endurance heart monitors.

Trading, Profit and Loss Account for y/e 31/12/2012

|  | $€$ | $€$ |
| :--- | :---: | :---: |
| Sales |  | 800,000 |
| Stock 1/1/2012 | 70,000 |  |
| Purchases | $\underline{480000}$ |  |
|  | 550,000 |  |
|  | $\underline{(120,000)}$ |  |
| Stock 31/12/2012 |  | $\underline{430,000)}$ |
|  |  | 370,000 |
|  |  |  |
| Gross Profit |  | $\underline{(98,000)}$ |
|  |  | 272,000 |
| Operating Expenses | $(16,000)$ |  |
| Operating Profit |  | 256,000 |
| Interest |  | $\underline{(180,000)}$ |
| Net Profit |  | 76,000 |
| Dividends Paid |  | $\underline{100,000}$ |
| Retained Profits |  | $\underline{176,000}$ |
| P+L Balance 1/1/2012 |  |  |
| P+L Balance 31/12/2012 |  |  |

## Balance Sheet as at 31/12/2012

|  | $€$ | $€$ |
| :--- | :--- | :---: |
| Fixed Assets |  | 990,000 |
| Investments (market value <br> $€ 150,000)$ |  | 130,000 |
|  |  |  |
| Current Assets | 330,000 |  |
| Current Liabilities | $\underline{120,000)}$ | $\underline{210,000}$ |
|  |  | $\underline{1,330,000}$ |
|  | 320,000 |  |
| Financed By | 640,000 |  |
| $5 \%$ Debentures 2014 secured |  |  |
| Ordinary Share Capital - 1 <br> shares | $\underline{176,000}$ |  |
| $10 \%$ Preference Share Capital | $\underline{1,330,000}$ |  |
|  |  |  |
| P+L Balance |  |  |

The market value of one ordinary share is $€ 1.90$.

## The relevant ratios for 2011 include the following:

| Earnings per share | 30 cent |
| :--- | :--- |
| Price earnings ratio | 4.8 years |
| Return on capital employed | $15 \%$ |
| Interest cover | 12 times |
| Acid test ratio | $0.9: 1$ |
| Gearing-based on the debt to equity $\%$ | $70 \%$ |
| Dividend yield | $10.42 \%$ |
| Market price | $€ 1.44$ |
| Dividend per share | 15 cent |

A) Calculate the following for 2012-

1. The return on capital employed.
2. The earnings per ordinary share.
3. The dividend yield.
4. The dividend cover.
5. The interest cover.
B) Advise Katie Russell, bank manager of JRUSE Bank Ltd, on whether she should give a loan of $€ 200,000$, at 10 per cent per an num, to this company, for expansion purposes.

SOLUTIONA

1. Return on Capital Employed

The formula is:
Net profit + debenture interest
$\times \quad \frac{100}{1}$
Capital employed
$€ 256,000+€ 16,000$

## €1,330,000

X $\quad 100=20.45 \%$

The debenture interest is $5 \%$ of the debentures of $€ 320,000=$ €16,000.

The capital employed is the total of the financed by section of the balance sheet.

## 2. Earnings Per Share

This is the profit, left over to the ordinary shareholders, per share and it is calculated as follows:
Net profit less preference dividend
Number of issued ordinary shares
€ 256,000-€19,400
640,000 shares
The preference dividend is calculated by $10 \%$ of the issued preference share capital of $€ 194,000$, giving you an answer of $€ 19,400$.

## 3. Dividend Yield

This is the ordinary dividend per share calculated as a percentage of the market price of one ordinary share.

The formula is:
Ordinary dividend per share X 100

| MarketPrice |  |
| :---: | :--- |
| $\frac{25.09 \mathrm{c} \times 100}{190 c}$ | $=13.21 \%$ |

The dividend per share of 25.09 cent is derived as follows -
Total dividend less preference dividend
Number of ordinary shares
€180,000-€19,400
640,000 shares $=25.09 \mathrm{cent}$

## 4. The Dividend Cover

This is the number of times the profit left over to ordinary shareholders covers the dividend paid out to those same shareholders.

The formula is:
Earnings per share
Dividend per share
The earnings per share we have already calculated in Part 2 as 36.97 cent per ordinary share.

The dividend in cent per share is calculated in Part 3 above as 25.09 cent per share.

Dividend cover $=36.97$ cent

$$
\begin{aligned}
& 25.09 \mathrm{cent} \\
& =1.47 \text { times }
\end{aligned}
$$

## 5. Interest Cover

This is the number of times that the operating profit covers the debenture interest.

The formula is:
Net Profit plus Interest
Interest
$€ 256,000+€ 16,000$

## €16,000

Other questions one can be asked in Part A of Question 5 include:

1. Cash purchases or cash sales.
2. Stock turnover and the calculation of the opening stock.
3. The price earnings ratio.
4. The price dividends ratio.
5. The gearing ratio and the effect this has on the appropriation of profit.

SOLUTION B
The analysis section requires at least six points with each one fully developed. The following are the suggested headings to be used for analysis purposes.

The bank manager, Katie Mullen, should grant the loan for the following reasons:

1. Liquidity - liquidity determines whether a company can or cannot pay its current liabilities out of its liquid assets.
The acid test ratio is:
Current assets less closing stock

## Current liabilities

€ 330,000-€120,000

## €120,000

= 1.75 : 1
The norm is $1: 1$. The firm is liquid and the position has improved on last year when it was $0.9: 1$. For every $€ 1$ in short term debts there is $€ 1.75$ in liquid assets. However the extra interest payments will worsen the liquidity position of the firm in the shortterm. At the moment the firm may even be too liquid and should consider reducing its current assets and investing this money in more productive assets. For now the company can pay its immediate short-term debts out of its liquid assets.
2. Profitability - this is measured by the return on capital employed, which has been calculated in Part A above at 20.45 per cent. The firm is profitable because it is earning much more than the return from risk free investments of approximately three per cent. It has also improved on last year's figure of 15 per cent, and it is well above the interest charge of 10 per cent on the new loan. This will please the bank manager because it shows that the company will be able to generate funds to pay the interest. The management is making an efficient use of its resources.
3. Gearing - this is an examination of the long-term capital structure of a firm to find out if the company is financed by debt or by equity. There are a number of formulae that can be used at this point, all fully correct. The one used here is the debt to equity percentage.

Debentures + preference share capital X 100
Ordinary share capital + retained profits
$€ 320,000+€ 194,000 \times 100$
€640,000 + €176,000
The firm is lowly geared at 62.99 per cent and the position has improved on last year's figure of 70 per cent. The company is financed more by equity than by debt. Including the new loan the nanced more by equity than by debt. Including the new loan the
firm is still lowly geared at 87.5 per cent, so the bank will be quite firm is still lowly geared at 87.5 per cent, so the bank
happy to give it a loan of $€ 200,000$ for this reason.
The formula debt to capital employed is fully acceptable in the analysis of gearing, however, with this formula the percentage must be less than 50 per cent to be lowly geared.
Interest cover - the present interest cover is 17 times. The company can easily pay its interest charges out of profits, and the situation has improved on last year when the cover was 12 times. However the extra loan will worsen the interest cover somewhat. The ever the extra loan will worsen the interest cover somewhat. The
bank will be very happy about the company's ability to meet its inbank will be very happy about the company's ability to meet its in-
terest charges.
4. Purpose - the loan is for expansion purposes and the bank will 4. Purpose - the loan is for expansion purposes and the bank will
be very pleased with this because this will generate extra revenue, be very pleased with this because this will generate extra revenue,
which can be used to service the loan. However the bank would like to know what type of expansion the company is considering as there is a credit squeeze and the bank must prioritise the really profitable projects it intends investing in.
5. Security - the bank will want to know the real market value of the fixed assets in case the company defaults on the loan. At the moment the cost of the fixed assets is $€ 990,000$ and there are already debentures secured against these fixed assets of $€ 320,000$. This leaves $€ 670,000$ left over, as security against a new loan of $€ 200,000$ and this seems adequate to satisfy the bank's needs for security. As well as this the company has investments that are valued at $€ 150,000$ having cost the company $€ 130,000$. However we need more information on the present debentures because we don't know whether the security is fixed or floating nor do we don't know whether the security is fixed or floating nor do we
know whether the fixed assets have adequate depreciation, and is there a figure for goodwill included.
6. Dividend cover - this shows how much of the profits are retained for future expansion purposes and the repayments of loans. These figures have been calculated in Part A above. The cover is 1.47 times-out of an earnings per share of 36.97 cent the company is paying dividends of 25.09 cent and retaining 11.88 cent. The bank will not be very pleased with this because the company is not retaining enough of the profits for future expansion purposes, or for the setting aside, into a reserve fund, to go towards the repayment of the loan. Last year's cover was two times and this means the firm is retaining less of its profits this year compared to last year.

Other points that could be discussed include market price, sector, investment policy and so on.Be very careful in the analysis section because in 2007 and in 2012 students were given the projected ratios for next year rather than last year's figures.

## $\square$ Franciscan friar and

 mathematician Luca Pacioli (1445-c.1514), known as the father of accounting, teaching the Duke of Urbino Guidobaldo Da Montefeltro. The painting is attributed to Jacopo deBarbari. Pictured on the table are various geometrical tools. PHOTOGRAPH: GETTY IMAGES


## How to get your A1

## Accounting

Name: RobertWhite From:Enfield, Co Meath Studying: Pharmacy
Trinity College Dublin
School: The Institute of Education

## Continuous Practice



I sat in your place this time last year, reading article after article trying to pick up any hints or tips that I could before the exams started in June. I arrived in the institute at the start of sixth year with some knowledge of accounting, scoring average grades, but with the support of some outstanding teaching and continuous practice I was confident I could achieve a high grade.
The mostimportant advice I can give you is to practice. The adjustments for each question are often repeated and continuous practice will increase your efficiency at them, which will helpyou manage your time when you're sitting the exam next June. It's important to have a method for approaching each question. My method was to complete all the adjustments on a separate page before filling out the accounts. The adjusted figures can then be easily transferred into the accounts. Present all the adjustments neatly as marks can be given for these workings.

## Recommended Questions

There are a few questions that I would highly recommend students to answer. Question 1 each year is always a final account In the past, it has always been a company, sole trader or manufacturing final account. I would advise knowing all the adjust ments for each of these question types, because it often happens that an adjustment that appears in the manufacturing final account can appear in the company or sole trader final account and vice versa. Become familiar with the layout of these accounts, as marks can be lost for entering items under the wrong headings.
Question 5 - interpretation of accounts. This is another very important question as it is guaranteed to appear every year. The key to succeeding in this question is to learn off the ratios. Once you know these and understand what they mean, you can answer the entire question without any problems. When commenting on the performance of the business in Part B, always compare the figures of the previous year with the current year to achieve fullmarks.

BeGoodin Theory
Theory is one part of the paper students should not neglect. You should startlearning the theory now. However if you struggle on the day, make sure to write down some points irrespective of how basic they may appear, as you may be awarded some marks.
Again, the best advice I can give you is to practice by doing questions. From now until June I recommend doing five questions per week, choosing each question from a different part of the course. The more proficient and confident you are sitting the paper, the better you will do. Best of luck!


- Trinity College Dublin. PHOTOGRAPH: DARA MAC DÓNAlLL

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79/85 Lower Leeson Street, Dublin 2

[^0]
# CALCULATE AND BEDAMNED 

## PUBLISHED ACCOUNTS

Another typical Section 1 or 2 question is a published accounts Question.

The following is the trial balance of K Brovko F Kelleher PLC as at $31 / 12 / 2012$. The company has an Authorised Capital of 800,000 Ordinary shares at €1 each and 450,000 10 per cent preference shares at $€ 1$ each. The accountant Amy Bennet has prepared the following trial balance:

|  | $\boldsymbol{\epsilon}$ | $\boldsymbol{\epsilon}$ |
| :---: | :---: | :---: |
| Purchases and Sales | 810,000 | 1,470,000 |
| Debtors and Creditors | 85,000 | 45,000 |
| Rental Income |  | 26,000 |
| 12\% Debentures 2015 |  | 200,000 |
| Interest on Debentures | 18,000 |  |
| Patents | 120,000 |  |
| Advertising | 46,000 |  |
| Buildings at Cost | 450,000 |  |
| Buildings Accumulated Depreciation |  | 27,000 |
| Wages and Salaries | 60,000 |  |
| Dividends paid | 35,000 |  |
| 8\% Investments | 180,000 |  |
| Investment Income |  | 10,000 |
| Distribution Costs | 44,000 |  |
| Administration Costs | 30,000 |  |
| Profit on Sale of Land |  | 150,000 |
| VAT | 18,000 |  |
| PAYE |  | 35,000 |
| Bank | 341,000 |  |
| Bad Debts Provision 1/1/2012 |  | 12,000 |
| Profit and Loss Balance at the 1/1/2012 |  | 4,000 |
| Stock at the 1/1/2012 | 40,000 |  |
| Issued Ordinary Share Capital |  | 250,000 |
| Issued Preference Share Capital |  | 100,000 |
| Vans at Cost | 70,000 |  |
| Accumulated Depreciation on Vans |  | 18,000 |
|  | $\underline{2,347,000}$ | $\underline{2,347,000}$ |

## The following additional information is also relevant:

1. Stock at the $31 / 12 / 2012$ is $€ 45,000$.
2. Wages and salaries are to be allocated 80 per cent to administration and 20 per cent to distribution
3. Provision is to be made for debenture interest due and investment income due, directors fees $€ 25,000$, auditors fees of $€ 21,000$, corporation tax of $€ 77,000$.
4. Depreciation on buildings is to be provided for at the rate of two per cent per annum straight line and delivery vans at the rate of 20 per cent reducing balance.
5 . During the year land that had cost $€ 200,000$ was sold for € 350,000 .
5. The patent is being written off over 10 years. The writing off commenced in 2008 and is to be included in the cost of sales
6. At the end of the year it was decided to revalue the company buildings to $€ 600,000$. The company wishes to incorporate this value in this year's accounts.
7. The company is being sued by a customer for damage caused by one of its products. Its legal advisers state that it is unlikely to be liable for damages totalling $€ 60,000$.
8. Included in administation expenses is discount received of €17,000.

YOU ARE REQUIRED:
a) To prepare the published profit and loss account for the year ended 31/12/2012 and a balance sheet as at that date in accordance with the Companies Acts and appropriate accounting standards showing the following notes:

1. Accounting policy note for tangible fixed assets and stock.
2. Operating profit.
3. Dividends.
4. Interest payable.
5. Tangible fixed assets
6. Contingent Liability
b) (i) Explain the term 'qualified report'
(ii) Outline briefly, four agencies that regulate the production, content and presentation of company financial statements.

SOLUTION
(A)

Profit and loss account for year ending 31/12/2012:

|  | Notes | $\boldsymbol{€}$ |
| :--- | :---: | :---: |
| Turnover |  | $1,470,000$ |
| Cost of Sales |  | $(825,000)$ |
| Gross Profit |  | 645,000 |
| Distribution Costs |  | $(112,400)$ |
| Administration Expenses | 2 | $\underline{(150,000)}$ |
| Operating Income |  | 14,000 |
| Operating Profit | 4 | 15,400 |
| Income from Financial Assets |  | 566,000 |
| Profit on Sale of Land |  | $\underline{(77,000)}$ |
| Interest Payable | 489,000 |  |
| Profit on Ordinary Activities <br> before Tax | 3 | $\underline{(35,000)}$ |
| Corporation Tax |  | 454,000 |
| Profit on Ordinary Activities <br> after Tax | $\underline{4,000}$ |  |
| Dividends Paid |  | $\underline{458,000}$ |
| Retained Profit |  |  |
| Profit and Loss Balance at the <br> $1 / 1 / 2012$ |  |  |
| Profit and Loss Balance at the <br> 31/12/2012 |  |  |

Balance Sheet as at 31/12/2012

|  | Notes | $€$ | $\mathbf{€}$ | $\boldsymbol{€}$ |
| :--- | :--- | :--- | :--- | :--- |
| Fixed Assets |  |  |  |  |
| Intangible Assets |  |  |  | $\mathbf{1 0 0 , 0 0 0}$ |
| Tangible Assets | $\mathbf{5}$ |  |  | $\mathbf{6 4 1 , 6 0 0}$ |
| Financial Assets |  |  |  | $\underline{\mathbf{1 8 0 , 0 0 0}}$ |
|  |  |  |  | $\mathbf{9 2 1 , 6 0 0}$ |
| Current Assets |  |  | $\mathbf{4 5 , 0 0 0}$ |  |
| Stocks |  |  | $\mathbf{9 5 , 4 0 0}$ |  |
| Debtors |  |  | $\mathbf{4 8 1 , 4 0 0}$ |  |
| Bank |  |  |  |  |
|  |  |  | $\mathbf{5 5 , 0 0 0}$ |  |
| Creditors amounts <br> falling due in less <br> than one year |  | $\mathbf{5 2 , 0 0 0}$ |  |  |
| Creditors |  |  |  |  |



1. Accounting policy notes - buildings were revalued at the end of the year at $€ 600,000$ and have been included in the accounts at this revalued amount. Depreciation is calculated in order to write off the value of the tangible assets over their estimated useful economic life as follows: buildings two per cent per annum straight line and vans 20 per cent per annum reducing balance. Stocks are valued on a first in first out basis at the lower of cost and net realisable value.
2. The operating profit of $€ 425,600$ is arrived at after charging the following:
Depreciation on tangible fixed assets $€ 19,400$, directors fees €25,000,
Auditors fees $€ 21,000$, patents amortised $€ 20,000$.
. Dividends:

- Preference dividend paid $€ 10,000 ; 10$ cent per share.
- Ordinary Dividend paid $€ 25,000 ; 10$ cent per share.

4. Interest payable - the interest payable on the 12 per cent debentures $€ 200,000$ (repayable in 2015 ) is $€ 24,000$.
5. Tangible fixed assets

|  | Land | Buildings | Vans | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | $\epsilon$ | € | $\epsilon$ | $\epsilon$ |
| Cost 1/1/12 | 200,000 | 450,000 | 70,000 | 720,000 |
| Disposal | $(200,000)$ |  |  | $(200,000)$ |
| Revaluation |  | 150,000 |  | 150,000 |
| Cost 31/12/12 | 0 | 600,000 | 70,000 | 670,000 |
| $\begin{array}{\|l} \hline \begin{array}{l} \text { Accum. Deprec } \\ 1 / 1 / 12 \end{array} \\ \hline \end{array}$ |  | 27,000 | 18,000 | 45,000 |
| Charge for 2012 |  | 9,000 | 10,400 | 19,400 |
| Revaluation |  | $(36,000)$ |  | $(36,000)$ |
| $\begin{aligned} & \text { Accum. Deprec } \\ & 31 / 12 / 12 \end{aligned}$ | 0 | 0 | $\underline{28,400}$ | 28,400 |
| Net Book Value 1/1/12 | 200,000 | 423,000 | 52,000 | 675,000 |
| $\begin{array}{\|l\|} \hline \text { Net Book Value } \\ 31 / 12 / 12 \\ \hline \end{array}$ | 0 | 600,000 | 41,600 | 641,600 |

6. Contingent liability - the company is being sued in the courts by a customer for damages caused by a faulty product. The company's legal advisers have said that the company is unlikely to be liable. The maximum liability, in the unlikely event that the court case is lost, is $€ 60,000$.
(B)

A qualified report is when an auditor, in her opinion, is not satisfied or is unable to conclude that:

1. The financial statements give a true and fair view of the state of

# JOINTHECLUB 

A popular Section 1 or 2 Question is a club accounts question, which would score 60 or 100 marks. Students should complete this question in approximately 26 or 45 minutes depending on whether it is in Section 1 or 2.

CLUB ACCOUNTS SAMPLE QUESTION
Included among the assets and liabilities of the T SheridanI Williams Football Club, on the $1 / 1 / 2012$ were the following: buildings at cost $€ 680,000$; equipment at cost $€ 90,000$; bar stock $€ 2,000$; creditors for supplies to the bar $€ 3,200$; eight per cent investments $€ 40,000$; subscriptions received in advance $€ 2,000$; stock of heating oil $€ 900$; investment income due $€ 300$; bar debtors €420; wages due $€ 900$; levy reserve fund $€ 50,000$; life membership $€ 20,000$.

The following is a receipts and payments account for the year end ed 31/12/2012:
Receipts and Payments Account

## $\square$

Investment Inco
Subscriptions
Barreceipts
Anual Sponsor
Catering receipts
Annual Sponsorshi
Catering receipts Sale of equipment (cost $€ 5,000$ )

 Balance $\frac{51,000}{396,500}$

You are given the following additional information:

1. Closing stock of the bar at $31 / 12 / 2012$ is $€ 3,700$ (this includes a stock of heating oil of $€ 400$ ).
2. Equipment owned on the $31 / 12 / 2012$ is to be depreciated at the rate of 20 per cent of cost per annum and buildings at the rate of two per cent per annum on cost.
3. Bar debtors and creditors, at the $31 / 12 / 2012$ amounted to $€ 480$ and $€ 2,800$ respectively.
4. Subscriptions includes:
a) One new life member bringing the total life members to 11 .
b) Subscriptions received for 2013 of $€ 500$.
c) Levy on 10 members of $€ 250$ each due for 2011.
d) Levy on 100 members of $€ 250$ each for 2012.

5 . Electricity due at the $31 / 12 / 2012$ is $€ 500$.
6. Life membership is to be written off over a five year period beginning in 2012.
You are required to:
a) Calculate the accumulated fund on the $1 / 1 / 2012$.
b) Calculate the profit/loss of the bar for the year ended 31/12/2012.
c) Prepare the income and expenditure account for the year ended 31/12/2012.
d) Prepare the balance sheet as at $31 / 12 / 2012$.
e) Calculate and comment on the bar profit as a percentage of the sales.

## SOLUTION

a) Balance Sheet as at 31/12/2012

|  | $€$ | $€$ | $€$ |
| :--- | :---: | :---: | :---: |
| Fixed Assets | Cost | Depreciation | Net |
| Buildings | 880,000 | 17,600 | 862,400 |
| Equipment | $\underline{105,000}$ | $\underline{21,000}$ | $\underline{84,000}$ |
|  | $\underline{985,000}$ | $\underline{38,600}$ | 946,400 |
| Investments |  |  | $\underline{40,000}$ |
| Current Assets |  |  | 986,400 |
| Stocks |  | 3,700 |  |
| Debtors |  | 380 |  |
| Prize Bonds |  | $\underline{200}$ |  |
| Investment Income due <br> $3,200-(3,300-300)$ |  | 7,380 |  |
|  |  |  |  |
| Current Liabilities | 2,800 |  |  |
| Creditors | 500 |  |  |
| Subscriptions prepaid | 500 |  |  |
| Electricity due | $\underline{54,000}$ | $\underline{(47,420)}$ |  |
| Bank overdraft |  |  | $\underline{938,980}$ |
|  |  | 75,000 |  |
| Financed By |  | $\underline{185,960}$ |  |
| Accumulated Fund |  |  | 921,380 |
| Levy reserve <br> fund $50,000+25,000)$ |  |  | $\underline{17,600}$ |
| Excess of income |  |  |  |
|  |  |  |  |
| Long term liabilities |  |  |  |
| Life members |  |  |  |

b) Bar Trading Account for the year ended 31/12/2012

|  | € | € |
| :---: | :---: | :---: |
| Sales $(75,000-420+480)$ |  | 75,060 |
| Cost of Sales |  |  |
| Opening Stock | 2,000 |  |
| Purchases $(42,000-3,200+2,800)$ | 41,600 |  |
|  | 43,600 |  |
| Closing Stock $(3,700-400)$ | $(3,300)$ | $(40,300)$ |
| Bar Profit |  | 34,760 |

c) Incomeand Expenditure Accountfortheyearended 31/12/2012

|  | $\boldsymbol{\epsilon}$ | $\boldsymbol{€}$ |
| :--- | :---: | :---: |
| Income |  |  |
| Bar Profit |  | 34,760 |
| Investment Income <br> $8 \%$ of 40,000 |  | 3,200 |
| Subscriptions Note 2 <br> $(223,000+2,000$ <br> $-2,000-500-2,500-25,000)$ |  | 195,000 |
| Catering profit |  | 3,800 |
| Annual sponsorship | 4,000 | $\underline{4,400}$ |
| Life member subscriptions | 1,500 |  |
| Expenditure | 3,000 |  |
| Light and Heat <br> $3,000+900-400+500$ | 7,000 |  |
| Loss on sale of equipment | 31,100 |  |
| Interest on the Loan <br> $5,400 \div 18$ months x 10 Note 1 | 21,000 |  |
| Insurance | 17,600 | $(85,200)$ |
| Wages <br> $32,000-900-$ | $\underline{185,960}$ |  |
| Depreciation Equipment <br> $105,000 \times 20 \%$ |  |  |
| Depreciation Buildings <br> $880,000 \times 2 \%$ |  |  |
| Excess of Income |  |  |

## d) Accumulated Fund at 1/1/2012

| Assets 1/1/2012 | $\mathbf{€}$ | $\boldsymbol{€}$ |
| :--- | :---: | :---: |
| Buildings |  | 680,000 |
| Equipment |  | 90,000 |
| Stock |  | 2,000 |
| Investments |  | 40,000 |
| Stock of oil |  | 900 |
| Levy due |  | 2,500 |
| Investment income due |  | $\underline{420}$ |
| Debtors | 17,200 |  |
|  | 50,000 |  |
| Liabilities 1/1/2012 | 20,000 |  |
| Bank overdraft | 900 |  |
| Levy reserve fund | 60,000 |  |
| Life membership | 2,400 |  |
| Wages due | 2,000 |  |
| Loan | $\underline{3,200}$ | $\underline{(155,700)}$ |
| Interest due on the loan Note $\mathbf{1}$ |  |  |
| Subscriptions prepaid |  | $\underline{\mathbf{6 6 0}, \mathbf{4 2 0}}$ |
| Creditors |  |  |
| Accumulated Fund 1/1/2012 |  |  |

Note 1: The interest due at the $1 / 1 / 2012$ is calculated by subtracting $€ 65,400$ and the loan of $€ 60,000$ to arrive at a figure of $€ 5,400$. This is the total interest for 18 months of which eight months are due at the $1 / 1 / 2012$. Divide $€ 5,400$ by 18 months and multiply by eight months and you get $€ 2,400$. Subtract $€ 5,400$ and $€ 2,400$ and you get $€ 3,000$ which is the interest for the 10 months of 2012 and this is to be entered as an expense in the income and expenditure account.
Note 2: The subscriptions figure of $€ 195,000$ is calculated by taking the base figure of $€ 223,000$ adding on the prepaid at the $1 / 1 / 2012$ of $€ 2,000$ to get $€ 225,000$. Then go down to adjustment number 4 and subtract the one new life member of $€ 2,000$ to get $€ 223,000$. Next subtract the subs prepaid at the $31 / 12 / 2012$ of $€ 500$ to get $€ 222,500$. Next subtract the levy for 2011 of $€ 2,500$ and the levy for 2012 of $€ 25,000$ and you arrive at the final figure to be sent to the income and expenditure account of $€ 195,000$.
d) The bar profit as a percentage of sales is $\mathbf{4 6 . 3 1}$ per cent. This compares favourably with other profit making private enterprises. It indicates that the management has a tight control on cash takings and stock. Management is making sure that there is little pilferage or obsolescence of stocks. We would like to see last year's profit percentage figure to determine if the profit percentage is improving or worsening. Management should make a decision on whether to expand the square footage of the bar.

# MAKING ADJUSTMENTS 

## TEST YOURSELF <br> Final Account Adjustments

Students who are not familiar with the adjustments in Question should avoid this question and opt for the two 60 mark question al ternative instead. The following are a number of typical adjust ments to the trial balance and students should now test them selves on these. The answers will be given further on down in the article.

ADJUSTMENT 1 - GOODS IN TRANSIT

| Trial Balance | Debit | Credit |
| :--- | :---: | :---: |
|  | $€$ | $€$ |
| Purchases | 650,000 |  |
| Creditors |  | 85,500 |

Stock of trading goods at the $31 / 12 / 2012$ is $€ 72,500$. No record had been made in the books for goods in transit on the $31 / 12 / 2012$. The invoice for these goods had been received showing the recommended retail selling price of $€ 7,000$ which is cost plus 25 per cent.

## Calculate the following:

1. The purchases figure to be entered in the trading account for 2012
2. The closing stock figure to be entered in the trading account for 2012 and the balance sheet as at 31/12/2012.
3 . The creditors figure in the balance sheet as at $31 / 12 / 2012$.
ADJUSTMENT2-SALE OF FIXED ASSETS AND DEPRECIATION

| Trial Balance | Debit | Credit |
| :--- | :---: | :---: |
|  | $\boldsymbol{€}$ | $\boldsymbol{\epsilon}$ |
| Vans at cost 1/1/2012 | 172,000 |  |
| Accumulated Depreciation <br> on Vans 1/1/2012 |  | 78,000 |
| Purchases | 620,000 |  |

Provide for depreciation on vans at the rate of 20 per cent of cost from the date of purchase to the date of sale.

## Note

On the $30 / 9 / 2012$ a van that had cost $€ 60,000$ on the $1 / 6 / 2010$ was traded in against a new van that cost $€ 84,000$. An allowance of $€ 22,000$ was given on the old van. The cheque for the net amount of this transaction was incorrectly treated as a purchase of trading goods. This was the only entry made in the books in respect of this transaction.

## Calculate the following

1.TheVans at cost figure in the balance sheet at 31/12/2012.
2. The depreciation expense in the profit and loss account for 2012.
3. The profit/loss on the disposal of the old van sent to the profit and loss account.
4. The accumulated depreciation on vans in the balance sheet at the $31 / 12 / 2012$
5. The purchases figure in the trading account for 2012.

## ADJUSTMENT3-SALEORRETURN

| Trial Balance | Debit | Credit |
| :--- | :---: | :---: |
|  | $€$ | $\boldsymbol{€}$ |
| Sales |  | 935,000 |
| Debtors | 94,400 |  |

Stock of trading goods at the $31 / 12 / 2012$ is $€ 92,000$. It was discovered that finished goods that cost €8,000 to produce were invoiced to a customer on a sale or return basis.

These goods had been incorrectly entered in the accounts as a credit sale at cost plus 20per cent.

## Calculate the following:

1. The sales figure in the trading account for 2012.
2. The debtors figure in the balance sheet as at $31 / 12 / 2012$.
3. The closing stock figure in the trading account for 2012 and in the balance sheet as at 31/12/2012.

## ADJUSTMENT4-BANKRECONCILIATION

| Trial Balance | Debit | Credit |
| :--- | :---: | :---: |
|  | $\boldsymbol{€}$ | $\boldsymbol{€}$ |
| Bank |  | 5500 |
| Creditors |  | 81,000 |
| Debtors | 73,900 |  |
| $\mathbf{6 \%}$ Investments 1/5/2012 | 180,000 |  |
| Investment income received |  | 1800 |

The bank balance in the company's accounts, above, does not agree with the bank statement that arrives on the $31 / 12 / 2012$, which shows a credit balance of $€ 4,040$.

A number of discrepancies have arisen as follows:

1. Investment income of $€ 2,700$ has been received directly into our bank branch.
2. A cheque for $€ 780$ issued to a supplier had been entered in the books as € 870 .
3. A credit transfer of $€ 750$ had been paid direct to the firm's bank branch on behalf of a debtor who has recently been declared bankrupt. This represents a first and final payment of 30 cent in the euro.
4. A cheque for fees of $€ 6,000$ issued to the auditors had not been presented at the bank for payment.

## Calculate:

1. The bank balance to be entered in the balance sheet at the 31/12/2012.
2. The investment income figure in the profit and loss account for 2012.
3. The investment income due to be entered in the balance sheet as at 31/12/2012.
4 . The creditors figure to be entered in the balance sheet as at 31/12/2012
5 . The debtors figure to be entered in the balance sheet as at 31/12/2012.
6 . The bad debts expense to be recorded in the profit and loss account for 2012.

ADJUSTMENT5-ERRORINVOLVING VAT

| Trial Balance | Debit | Credit |
| :--- | :---: | :---: |
|  | $\boldsymbol{€}$ | $\boldsymbol{\epsilon}$ |
| Buildings at cost | 900,000 |  |
| VAT |  | 4,300 |

A new building was purchased during the year for $€ 200,000$ plus VAT at 12.5 per cent. The amount paid to the seller was entered in the buildings account. The correct entry was made in the bank account but no entry was made in the VAT account.

## Calculate the following:

1. The buildings figure in the balance sheet as at 31/12/2012. 2. The VAT figure in the balance sheet as at 31/12/2012
ADJUSTMENT6-PATENTS

| Trial Balance | Debit | Credit |
| :--- | :---: | :---: |
|  | $\boldsymbol{€}$ | $\boldsymbol{€}$ |
| Patents (incorporating 3 <br> months investment income) | 60600 |  |
| $\mathbf{6 \%}$ Investments 1/6/2012 | 160000 |  |

Patents which incorporates three months investment income are to be written off over a five year period commencing in 2012.


## Calculate:

1. The patents written off in the profit and loss account for 2012.
2. The patents figure to be entered in the balance sheet as at 31/12/2012.
3. The investment income figure to be entered in the profit and loss account for 2012.
4. The investment income due to be entered in the balance sheet at 31/12/2012.

SOLUTIONTOFINALACCOUNT ADJUSTMENTS

## Adjustment1:

Purchases - €655,600 (650,000 + 5,600)
2. Closing stock $-€ 78,100(72,500+5,600)$
3. Creditors - $€ 91,100(85,500+5,600)$

## Adjustment 2:

1. Cost of vans - €196,000 (17,2000 + 84,000-60,000)
2. Depreciation for 2012 - €35,600 $(9,000+22,400+4,200)$
3. Loss on disposal - $€ 10,000(60,000-28,000-22,000)$
4. Accumulated depreciation at 31/12/2012 - €85,600 (78,000 +

55,600-28,000)
5. Purchases for 2012 - €558,000 (620,000-62,000)

## Adjustment3:

1. Sales-€925,400 (935,000-9,600)
2. Debtors - €84,800 (94,400-9,600)
3. Closing stock $-€ 100,000(92,000+8,000)$

## Adjustment 4:

1. Bank - €1,960 of an overdraft (5,500-2,700-90-750) or (4,040-6,000)
2. Investment income - $€ 7,200$ ( 180,000 at six per cent for 8 months)
3. Investment income due-€2,700 (7,200-1,800-2,700)
4. Creditors - €81,090 (81,000 + 90)
5. Debtors - €71,400 (73,900-750-1,750)
6. Bad debts $-€ 1,750(750 \div 30 \times 70)$

## Adjustment5:

1. Buildings - $€ 875,000(900,000-25,000)$
2. VAT - €20,700 as a current asset $(4,300$ as a liability less 25,000 VAT refund due)

## Adjustment6

1. Patents written off $-€ 12,600(60,600+2,400 \div 5)$

2 .Patents in the balance sheet $-€ 50,400(63,000-12,600)$
3. Investment income - $€ 5,600(160000$ at six per cent $\div 12 \times 7)$
4. Investment income due - $€ 3,200(5,600-24,00)$


## MARGINAL VERSUS ABSORPTION COSTING

## SECTION 3

A typical question in Section 3 is on marginal costing and the differences between it and absorption costing

E Bluett S Epstein Ltd produces 16,000 units of a single product during the year ended $31 / 12 / 2012$, where 12,000 units of the same product were sold at $€ 12$ per unit.
The production costs were as follows:
Direct materials - €1 per unit
Direct labour - €1.60 per unit
Variable overheads-€1 per unit
Fixed overhead costs for the year are $€ 6000$
Prepare the profit and loss statements under marginal and under absorption costing.

SOLUTION
Marginal costing profit and loss statement for year ending 31/12/2012

|  | $\boldsymbol{€}$ | $\boldsymbol{€}$ |
| :--- | :---: | :---: |
| Sales (12,000 units @ €12) |  | 144,000 |
|  |  |  |
| Less Variable Costs |  |  |
| Materials (16,000 @ $€ 1)$ | 16,000 |  |
| Labour(16,000 @ €1.6) | 25,600 |  |
| Variable Overhead (16,000 <br> @1) | $\underline{16,000}$ |  |
|  | 57,600 |  |
| Less Closing Stock <br> $\mathbf{( 5 7 , 6 0 0} \div \mathbf{1 6 , 0 0 0 x 4 , 0 0 0 )}$ | $\underline{(14,400)}$ | $(43,200)$ |
| Contribution |  | 100,800 |
| Fixed Costs |  | $(6,000)$ |
| Profit |  | 94,800 |

Absorption costing profit and loss statement for the year ending 31/12/2012

|  | $\boldsymbol{€}$ | $\boldsymbol{€}$ |
| :--- | :---: | :--- |
| Sales |  | 144,000 |
| Less Costs | 16,000 |  |
| Materials | 25,600 |  |
| Labour | 16,000 |  |
| Variable Overheads | $\underline{6,000}$ |  |
| Fixed Overheads | 63,600 |  |
|  | $\underline{(15,900)}$ | $\underline{(47,700)}$ |
| Closing Stock (63,600 $\div \mathbf{1 6 , 0 0 0}$ <br> $\mathbf{x ~ 4 , 0 0 0 )}$ |  | 96,300 |
| Profit |  |  |
|  |  |  |

The profit figures are different as closing stock is valued differently. Closing stock under marginal costing will have a lower value than under absorption costing because fixed costs are not included with the closing stock. Profit under marginal costing is $€ 1,500$ lower because the closing stock is $€ 1,500$ lower.

Absorption costing is used when preparing financial statements as it agrees with standard accounting practices, which match costs and revenues of the same period.

## ANOTHER TYPICAL SECTION 3 <br> stock controland fifo

C Byrne Ltd. is a retail store in Blessinggram that buys and sells one product. The following information relates to the purchases and sales for the year 2012

| Period | Credit Purchases | Credit Sales | Cash Sales |
| :---: | :---: | :---: | :---: |
| $1 / 1 / 12$ to $31 / 3 / 12$ | 6200 units $@ \in 6$ | 1800 units $@ \in 11$ | 3,000 |


| $1 / 1 / 12$ to $31 / 3 / 12$ | 6,200 units $@ \in 6$ | 1,800 units $@ \in 11$ | 3,000 units $@ \in 12$ |
| :--- | :--- | :--- | :--- |
| $1 / 4 / 12$ to $30 / 6 / 12$ | 6,800 units $@ \in 7$ | 2,200 units $@ \in 12$ | 2,800 units $@ \in 11$ |
| 1 |  |  |  |


| $1 / 7 / 12$ to $30 / 9 / 12$ | 7,200 units $@ \in \in 8$ | 2,600 units $(\in \in 12$ | 2,800 units $@ \in 11$ |
| :--- | :--- | :--- | :--- |
| $1 / 10 / 12$ to $31 / 12 / 12$ | 3,200 units $\Theta \in \in \in$ | 2,800 | 2,800 units $@ \in 12$ |

On the $1 / 1 / 2012$ there was an opening stock of 3,000 units at $€ 6$ each.

Youare required to:
(a) Calculate the closing stock, using the first in first out method. (b) Prepare a trading account for the year ending 31/12/2012.

## SOLUTION

a) The closing stock in units is the opening stock plus the total purchases less the total sales as follows:

3,000 units (opening stock) plus 23,400 units (total purchases) less 19,800 units (total sales) and this leaves us with an answer for closing stock of 6,600 units.

Now place a monetary value on these 6,600 units and the easiest way to do this is to take the purchase column above and work from the bottom up:

The closing stock value is 3,200 units at $€ 9=€ 28,800$ plus 3,400 units at $€ 8=€ 27,200$ giving a combined figure of $€ 56,000$.
b) Trading Account for year ending 31/12/2012

|  | $€$ | $€$ |
| :--- | :---: | :---: |
| Sales |  | 242,200 |
| Opening Stock | 18,000 |  |
| Purchases | $\underline{171,200}$ |  |
|  | 189,200 |  |
| Closing Stock | $\underline{(56,000)}$ | $\underline{(133,200)}$ |
| Gross Profit |  | $\underline{109,000}$ |

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